

Carlos Mateo Paz-Soldán Parlette

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EDUCATION

The George Washington University, Washington, D.C.

Juris Doctor 1993.

- President, Hispanic Law Student Association, 1992-1993.
- Intern, Immigration Law Clinic, 1992-1993.
- Intern, Organization of American States (OAS) Administrative Tribunal, 1992.

Occidental College, Los Angeles, CA.

B.A. International Relations, Minor in French, 1989.

- Richter Fellow, researched process of linguistic normalization in Galicia, Spain, 1988.
- Member, *Who's Who Among Students of American Colleges and Universities*, 1989.

Université de Haute Bretagne - Rennes II, Rennes, France.

Exchange Program, 1987-1988.

- Specialized in European Union institutions, English/French translation, Portuguese.

Colegio Franklin Delano Roosevelt, Lima, Perú.

- Obtained Peruvian and American diplomas for the completion of elementary, middle, and high school studies at the American school of Lima, 1973 to 1985.

EXPERIENCE

MPStrategies, LLC, Owner/Director, Winchester, VA

April 2020 to present

Fisheries, Trade, and Agriculture Policy & Legislation (see below for experience)

DTB Associates, LLP, Partner, Washington, DC

January 2008-March 2020

Fisheries, Alaska Native, Trade, and Agriculture Policy & Legislation

- Design legislative strategies, draft proposed legislative provisions, present testimony to congressional and executive committees, and develop domestic constituencies in order to secure passage in the US Congress and Administration of various initiatives concerning: trade; agriculture policy; U.S.-Latin America relations; Native American relations with the federal government; fisheries management; and coastal community development.
- Implement poultry and rice tariff rate quota (TRQ) provisions of US free trade agreements (FTAs) with Colombia and Panama; assist trade and agriculture ministry representatives in drafting of national implementing legislation responsive to FTA provisions; prepare trade, customs, and port officials in both countries regarding specifics of poultry and rice TRQs.
- Administer export trading companies established to manage the chicken leg quarter TRQs through an auction system in the US-DR/CAFTA; the US-Panama Trade Promotion Agreement (TPA); and the US-Colombia TPA, as well the first year of operation of the rice TRQ in the Colombia TPA.
- Advise Peruvian Ministry of Trade and Peruvian Textile Association on effort to achieve regional textile accumulation between Peru, Colombia, and Western Hemisphere partners.
- Represent the Embassy of Ecuador and the Ecuadorian-American Chamber of Commerce in securing renewal by the US Congress and Administration of Ecuador's participation in the Andean Trade Preference and Drug Eradication Act (ATPDEA) and the Generalized System of Preferences (GSP).
- Work with the North Pacific Fishery Management Council (NPFMC), the US-Canada International Pacific Halibut Commission (IPHC), the National Marine Fisheries Service (NMFS), and the US Congress in strengthening coastal community protections in various fisheries, in particular the Bering Sea halibut and crab fisheries.

- Participate in the establishment of the Western Alaska Community Development Association (WACDA) and in implementing the Community Development Quota (CDQ) provisions of the Magnuson-Stevens Fishery Conservation and Management Act of 2006.

Saul Ewing LLP, Partner, Washington, DC, office.

October 2006-December 2007

(Partner at **Schmeltzer Aptaker & Shepard, PC**, from June 1996 to September 2006, prior to its merger with Saul Ewing in 2006).

Public Policy and Trade Legislation

- Design legislative strategies, draft proposed legislative provisions, present testimony to congressional and executive trade committees, and develop domestic constituencies in order to secure passage in the US Congress and Administration of various initiatives concerning: trade; immigration; hurricane reconstruction assistance; debt relief for poor countries; Native American relations with the federal government; fisheries management; and coastal community development.
- Legislation successfully promoted on behalf of clients includes:
 - Involvement in negotiations and promotion of US-Peru Trade Promotion Agreement of 2007 on behalf of Peruvian asparagus, agro-export, textile/apparel, and poultry industries;
 - US-DR/CAFTA on behalf of Honduran apparel and Central American poultry industries in 2005;
 - Renewal and enhancement of the Andean Trade Preference and Drug Eradication Act (ATPDEA) of 2002 on behalf of the Peruvian apparel industry;
 - Renewal of the Caribbean Basin Trade Preference Act (CBTPA) of 2000 of the Honduran apparel industry;
 - Promotion of comprehensive immigration reform and other immigration issues including the extension of Temporary Protected Status on behalf of the Government of Honduras for nearly 100,000 Hondurans;
 - Passage of Crab Rationalization program in 2002, Pribilof Islands Transition Act of 2000, and various infrastructure appropriations requests on behalf of the Pribilof Aleut community;
 - Fisheries related amendments to the Magnuson-Stevens Act and Coast Guard Appropriations bills to protect community participation in commercial fisheries.

Corporate, Project Finance, Regulatory

- Negotiate and draft business forms including joint venture, marketing/business plans, and other agreements; and evaluate U.S. and foreign regulations for companies involved in various business transactions in Latin America and South Africa.
- Represent Brazilian Borrower in the structuring of a US\$ 360 million project finance transaction to construct a gas-powered thermoelectric plant in Parana State, Brazil, involving credit support from US Exim Bank and the Overseas Private Investment Corporation (OPIC).
- Assist clients with trademark, US Customs, Food & Drug Administration, and other issues related to trade with the US.

Estudio Olaechea, Visiting Associate, Lima, Peru.

Fall 1993-Winter 1994

- Drafted legal documentation including corporate bylaws and investment-tax stability agreements, and participated in negotiations with representatives of foreign companies that were establishing joint ventures and other business associations in Peru; prepared a chapter on Peru's legal environment for foreign investment that appeared in *Peru: Restructuring for Growth*, a book published by Euromoney Publications.

Advocates for Basic Legal Equality, Inc., Summer Associate, Toledo, OH.

Summer 1992

- Developed caseload representing migrant Latino farmworkers with legal problems related to immigration status, government benefits, and the violation of federal and state labor statutes; informed farmworkers of their legal rights and investigated possible violations of health and safety laws.

Instituto de Defensa Legal, Intern, Lima, Peru.

Summer 1991

- Assisted human rights NGO with issues before the Peruvian Supreme Court; translated a treatise on Humanitarian Law and Armed Conflicts subsequently published in *En Defensa de la Vida* (In Defense of Life).

ELECTIONS EXPERIENCE

International Observer

- Worked with the Organization of American States (OAS) and the Organization for Security and Cooperation in Europe (OSCE) monitoring elections in *Haiti* 1995, *Dominican Republic* 1996 & 2000, and *Bosnia-Herzegovina* 1997.
- Presided meetings with civil/military authorities, election officials, and party representatives to explain the objectives of the observation mission; gathered information about the local political/electoral climate; examined local electoral laws and studied each country's recent history prior to its respective election; evaluated the conduct of voting and vote counting procedures at polling stations; transmitted quick-count results to headquarters; and drafted denunciations of irregularities, filed reports on the local electoral process, and gave interviews to television and radio news programs.

SPEAKER

- El CBI y sus Consecuencias, Conference, U.S.-Honduras Chamber of Commerce, Tegucigalpa, Honduras, July 2000.
- Ejemplo de Éxito Empresarial: El Caso del Espárrago Peruano, Conference, U.S.-Ecuador Chamber of Commerce, Guayaquil, Ecuador, October 2004.
- Perspectivas Sobre el TLC Andino: El Caso del Espárrago Peruano, Conference, Association of Peruvian Institutions of the U.S. and Canada, New York, May 2005.
- Perspectivas Sobre el TLC – Foro Textil/Confecciones ADEX, Conference, Asociación de Exportadores del Perú, Lima, October 2006.
- Perspectives on Government Relations Work in DC, ILF Western Hemisphere Conference, San José, Costa Rica, December 2006.
- Perspectivas Sobre el TLC EE.UU.-Panamá y el Comercio Avícola, Conference, before Ministry of Trade representatives and Panama Poultry Industry Association, Panama City, February 2007.
- Opportunities in the DR-CAFTA Region, GTMA Annual Meeting, Myrtle Beach, SC, June 2008.
- Perspectives on International Trade, Global Young Leaders Conference, Riverdale, NY, August 11, 2008.
- The US-Peru FTA: Impact and Perspectives, George Washington University, Elliott School of International Affairs, Washington, DC, October 2008.
- Perspectivas sobre las Relaciones del Ecuador con los EE.UU. y sus Implicancias Globales, Presentation with President Rafael Correa at Palacio de Carondelet, Quito, Ecuador, July 7-8, 2008.
- El Ecuador ante la Renovación de las Preferencias Arancelarias en los EE.UU., CORPEI Event, Guayaquil, Ecuador, June 29, 2010.
- La Administración del Contingente Arancelario del Arroz en el TLC Colombia-EE.UU., USTR/USDA/CBP Delegation, Bogotá, Colombia, February 15-16, 2012.
- La Administración del ETC para las Importaciones de Pierna y Muslo de Pollo de EE.UU. a México, Unión Nacional de Avicultores, Event, Querétaro, México, February 29, 2012.
- La Administración del Contingente Arancelario del Arroz en el Acuerdo de Promoción Comercial Colombia-EE.UU., Presentations before Dirección de Impuestos y Aduanas Nacionales (DIAN) de Colombia at ports of Buenaventura, Cartagena, Barranquilla, Santa Marta and Bogotá, Colombia, October 2012.
- La Administración del Contingente Arancelario para Cuartos de Pierna y Muslo-Encuentro de Pollo en el Acuerdo de Promoción Comercial Panamá-EE.UU., Panama City and Colon, Panama, February 2013.
- Overview of CA-PEQ and PAN-PEQ Export Trading Companies, Big Sky, Montana, June 2014.
- La Administración del Contingente Arancelario para Cuartos de Pierna y Muslo-Encuentro de Pollo en el Acuerdo de Promoción Comercial Panamá-EE.UU., Panama City, Panama, October 2016.

PUBLICATIONS

- *Peru: Restructuring for Growth*, (author of Chapter 10 – The Legal Environment), Euromoney Publications, 1994.
- *The Alaska Experience as a Roadmap for Integrating Indigenous Peoples into the Economies of the Americas*, COMUNICA (the magazine of the Inter-American Institute for Cooperation on Agriculture), co-authored with Tony Smith, Year 4, No.10, 1999.
- Regular editorial contributor to the Inter-American Dialogue's Latin America Advisor on topics related to trade, agriculture policy, immigration, alternative energies, indigenous, Andean and South American geopolitical issues.

MEMBERSHIPS

- U.S. Supreme Court Bar Association, (2009)
- District of Columbia Bar Association, (1996)
- Pennsylvania Bar Association, (1994)
- Board of Advisors of the “Latin America Advisor,” a daily publication of the Inter American Dialogue.
- Washington International Trade Association
- Board Advisor Peruvian American Political Organizations -- USA.

PERSONAL

- Languages: Bilingual English/Spanish; fluency in French and Portuguese.
- Interests: Swimming (Peruvian National Champion 1982 and 1983); hiking.